



CRC-3530

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22 May 1962

MEMORANDUM FOR THE RECORD

SUBJECT: Technical Representatives - Perkin Elmer

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1. On 5 April 1962, the undersigned in the company of [redacted] met with PE representatives, Messrs. [redacted] at the downtown [redacted]

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2. The significant points developed were:

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a. PE's policy provides that any employee assigned away from the home plant for more than six months must be placed under contract;

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b. The contract terms will be identical to those found in the IDEA tech rep contract which provides a [redacted] premium over plant pay. This is made up by a [redacted] built in overtime factor (45 hour week) and a [redacted] field service bonus, with the remaining [redacted] covering miscellaneous;

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c. PE will not pay overtime as such nor will they be concerned with layovers or holdovers. If overtime (up and beyond the built in 5 hours per week) runs to an excessive amount we might be in for some contract adjustment.

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Personnel Officer  
DFD-DD/P

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